

- YOU WILL HAVE ACCESS TO OUR TRAINING MANUALS THAT WILL BE USED TO TRAIN YOUR PEOPLE ON HOW TO IMPLEMENT QCDSM AND THUS ENSURE THAT YOUR PEOPLE ARE TRAINED IN BOTH THE UNDERSTANDING OF THE BASIC PRINCIPLES AND THE METHODOLOGY.

- UNLIMITED USE OF OUR SERVICES DURING THE PURCHASED YEAR TO TRAVEL TO YOUR FACILITIES, IF NEEDED, TOGETHER WITH TELEPHONIC AND EMAIL COMMUNICATIONS.

THE INTRODUCTORY OFFER

The cost of each Try Z for the rest of 2007 will be **\$9,000.00**. This allows a minimum of 12 with a maximum of 19 persons to attend.

The normal cost is \$12,500.00

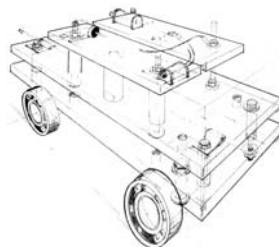
This excludes the cost of travel, board and lodging for 2 trainers. It also excludes a \$900 charge for the transport of parts per Try Z. Training manuals for each seminar will be \$500. The venue costs etc. are part of your internal costs.

Many of our clients have pre-purchased Try Z seminars for use in the following year and the offer applies with this introductory offer.

This is a limited time offer! Soon our prices will return to \$12,500 per seminar. Further discounts may be available upon initial consultation.

THE TRY Z SEMINAR

The Try Z Seminar is a 2.5-day training event usually conducted back to back for cost effectiveness. It is the process whereby the delegates learn the QCDSM System – Consistent Quality, Competitive Cost, On Time Delivery, Safety and high employee Morale. The seminar is based on demonstrating how well written and trained procedures - we call them Detailed Process Sheets (DPSs) – become the basis for improved efficiencies and productivity. The people are introduced to the Green Room Meeting structure in which meetings they measure the results of their use of the DPSs through charts based on the QCDSM method. They then discuss what went right, what went wrong and what they can do to fix it. The group is given three opportunities to develop sound DPSs to assembly a model plastic car with 68 separate components. Each production run of 15 units with 6 operators demonstrates how they control all aspects of their work. They emerge from the seminar believing and understanding that the QCDSM process really works because of the remarkable results they achieved. Talking over their results using the Green Room as their communication center, they share their experiences, ideas and suggestions and are able to directly influence their work.



QCD Systems Inc

The QCDSM System

An introduction and a special offer



Consistent Quality,
Competitive Cost
On Time Delivery
Excellent Safety
High Employee Morale

THE TRY Z SEMINAR
INTRODUCES YOU TO A
NEW APPROACH IN
MANAGING YOUR
BUSINESS

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Implementing QCDSM into your facility

The traditional method of implementing a process into a facility is to contract with a consultant to lead the process. In many instances it is the consultant who becomes the driver of the new process. When the implementation is completed and the consultant leaves, the new process often flounders because the drivers of the process were not the leaders in the company.

QCD Systems now offers you an innovative way of overcoming this obstacle. We are in the unique position of having, as part of our QCDSM methodology, a seminar known as Try Z. Later in this brochure we summarize what it is but we also refer you to our web site www.qcdsm.com for further information.

While the Try Z Seminar is also a stand-alone training module, nevertheless it is the first step in both understanding what QCDSM is all about and it is the primary training tool given to any organization that wishes to use our methodology. We would therefore contract with a company to implement QCDSM – see our web site – and then begin the process using the Try Z Seminar as the first step.

THE NEW APPROACH

To overcome the possibility that once we leave, the ownership is not properly transferred to the client, we have decided to change our strategy. We will no longer contract to implement the methodology but rather contract to present the Try Z Seminar.

Each purchased seminar will then also purchase our services for the client.

OUR SERVICES?

With the purchase of a Try Z Seminar, the client will then be able to use our services at no extra consulting or per diem cost to them except for travel, board and lodging. These services include the following:

- Training, monitoring and supporting their selected person or persons on how to implement the QCDSM process as demonstrated in the Try Z Seminar.
- Our availability will extend for 1 year from the presentation of each Try Z Seminar.
- **We will not mandate how you are to implement the process into your facility.** We will train your point person/s on how the Green Room meetings, the charts, the agendas, the conducting of the meetings, the ideas and suggestions, the internal customer concerns were designed to be used. The basic philosophy of the process will be trained. **It will then be up to the company to decide how to customize the process to meet their needs.**
- We have developed training manuals on the implementation and other aspects of the process. These will become available to purchase as part of your commitment to present the Try Z Seminar. These will be made available for ordering on our web site.
- We will be available to coach and mentor by visiting your facilities when needed and also through telephone and email communications.

It is our firm belief that with this remarkable support and the training of your own personnel who will be the trainers and implementers of QCDSM, you will obtain the maximum benefit from our methodology.

TOO GOOD TO BE TRUE!

The Try Z Seminar is directed not only to the top management of a company but also to those who will be the prime movers of the process into the company. This includes department heads, supervisors, group leaders, and Green Room leaders.

Therefore, it is understandable that it may be necessary to have more than one Try Z Seminar per facility. In fact, based on our past experience over 15 years in more than 120 facilities, the average seminar per facility is between 3 – 6 depending on the size of the facility. This would cover the most critical mass of those who would ensure that QCDSM is successful.

When calculating your costs and our costs we have found that by changing the methodology of implementation as just described, you would benefit immensely from this new approach. We would be able to conduct our business very effectively. The key to our profitability, of course, is the volume of Try Z Seminars.

SUMMARY

- THE PURCHASE OF TRY Z SEMINARS ALSO PURCHASES OUR SERVICES FOR A PERIOD OF 1-YEAR PER SEMINAR.
- THE COST TO YOU, OVER AND ABOVE THE TRY Z SEMINAR, WILL BE ALL TRAVEL, BOARD AND LODGING EXPENSES FOR EITHER ONE OR TWO OF OUR PERSONNEL AS REQUIRED.